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NELSON ANTRIM CRAWFORD, Editor

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VOLITANT PUBLISHING CORP.

ADRIAN B. LOPEZ, Publisher

Come, gather round

By NELSON ANTRIM CRAWFORD

LAST month I promised you a surprise. Author Lie Journalist, 1 said, would reveal the main criticism editors have of the manuscripts we writers send to them.

You'll find the quoted remarks of representative editors beginning on Page 9. They express far better than I can their conviction that we would sell a lot more of our writing if we spent more time analyzing the magazines we're trying to write for.

I can hear somebody say, for I've heard it said before, "What's the difference? All we waste is postage, and sometime that manuscript will hit exactly the market it fits."

The trouble with that theory is that months pass while you try this market and that and meanwhile the piece may cease to be timely. Then, too, editors' and readers' tastes change, and perhaps nobody will want the story or article by the time it gets to the publication that might have taken it originally.

Or this may happen. Writers, like other bright people, often think of the same idea simultaneously. The one who writes it up effectively and gets it to the right editor first is the one who gets the check. The rest get a rejection slip or the consolation of a letter saying, "Sorry, but we just recently bought a manuscript on the same subject."

Analyzing magazines needn't take up time that would otherwise be devoted to the serious business of writing. If my own experience is any guide, most of us could go through half a dozen magazines a week pretty carefully in the time we spend playing bridge or canasta or criticizing the government or just plain daydreaming. Everyday readers, as busy as we, select magazines for various purposes and various moods.

True, they do it more or less unconsciously. As writers we have to plan it out systematically. We have to check the subject matter, the length of the contributions, the style—whether, for instance, it tends to be serious or satirical or facetious, whether it is quiet and conservative or staccato like a machine gun. What is the editorial approach, the "feel" of the magazine? Does it apparently aim to persuade or inspire or merely entertain? What sort of people do we conclude it appeals to?

With our knowledge of the writing profession, it's no more of a task for us to analyze a magazine in detail than for non-writing folks to analyze it just enough to know whether they want it. And their recompense for selecting the right magazine is merely in satisfaction; our pay includes cold cash as well.

ETHEL says I get off the point and argue with myself when I'm talking or writing. And Angus and Chica purr in agreement—with her, not me.

I thought of that when my mind leaped from cold cash to "hot money." Maybe the shift isn't as wild as it might seem, however.

A young novelist and biographer was in the office the other day denouncing his fellow writers for accepting fees from successful men for writing their life stories. "It's a racket," he insisted.

Some of my readers doubtless agree with him; I don't. The average man who is successful in business or industry is not a trained writer. If he wants to see his biography in print, why should anyone object to his paying a writer to prepare it? The subject is likely to have to pay further to get the manuscript published, though some such books are so good that publishers scramble for them.

There is one thing no honest writer will do. and that is, lie about his subject. Few people who pay for biographies want him to. Al Capone once approached a writing friend of mine to do a biography of him. "I don't want you to make me out somebody like St. Ignatius," he said. "Guys would give me the laugh. I just would like folks to know why I've done the way I have."

Was Capone's biography written? No, it wasn't. My friend had no objection to the job—in fact he thought it would be fum—but the deal finally fell through. Al seemingly wanted to cooperate, but give and-take was out of his line.

If a writer tells the truth about his subject, I can't for the life of me see why he should turn up his nose at pay—in money or some other useful commodity. Edmund Spenser wrote about Queen Elizabeth, and the Virgin Queen handed him a lush political job. Nathaniel Hawthorne's biography of his college chum, President Franklin Pierce, was repaid with a consulship which allowed him plenty of time to devote to fiction. I'll put Spenser's and Hawthorne's ethics up against my young novelist friend's any day.

SEVERAL writers have asked me whether it is smart to adopt a pen name.

Well, pen names aren't as popular as they used to be. Nowadays a writer usually has some specific reason for adopting one. André Maurois is a pseudonym adopted because the man's original name was not euphonious; he had his pen name made his legal name by court order. Ellery Queen is the convenient name of a literary partnership. A noted British judge writes detective stories under a pen name: he feels his countrymen wouldn't like to have a jurist appear as the author of popular fiction. On the other hand, a manufacturer of baby food bought by fond mamas used to write eyebrow-raising novels—and signed his own name to them. Of course there is the rare writer. like Jan Valtin, whose works might put him or his family in danger if his true name were known.

Professional writers for the pulps publish under various names, so that there won't appear to be too much by the same author in one magazine. Men who write for women's magazines sometimes use feminine by-lines, while women who contribute to the men's publications take on masculine names. I am not sure readers care a rap.

And so You adopt a pen name for reasons of your own—or you don't. Personally I am vain enough to enjoy seeing my by-line in print. Maybe you are more modest than I.

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What readers say

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ELIZABETH CRAWFORD YATES

Vancouver, Wash.

Newspaper Work? No!

Does daily newspaper work help or harm the wouldbe writer? I'd say definitely it does much more harm than good. Drilled into the newspaper worker are brevity, absolute facts, practically all important points in first paragraph, followed by explanation, all so clearly told that no one can possibly misunderstand.

On the other hand, the feature and fiction writer in the first of his article or story plants seed to arouse the curiosity of the reader, elaborates, scatters facts through article or story, attempts to hold the reader's interest to the last line.

I did a little feature work a number of years ago, then was on a newspaper for over ten years. Looking back over some of my first features, I think they sound better than those I write now.

LUCY L. PETERSON

Belle Fourche, S. D.

Selective Lists-Two Views

The trade journal list is organized in trade fields, an innovation which is very good, but the list is too brief and superficial to be of practical help.

You are putting out a beautiful publication, but as a practical help to a writer, who makes a business of writing, it is as near to nil as anything can be

LESLIE E. DUNKIN

South Bend, Ind.

You are wise when you give a "selective list" of various kinds of markets, for there is little point in burdening your pages with every little fly-by-night publication that may only hit the newsstands once or twice.

AGNES M. REEVE

Franklin, Ohio.

We'll Swamp the Editors

That did it! The January issue tops them all. I haven't even finished reading the feature articles, but all those short ones are surely slanted for the beginners who are already making some sales. I enjoyed the "shorties" in the December number, but the new one is even better. If you keep'em coming like that, the poor editors are going to be swamped with all the new ideas and approaches we send out after reading each $A \not\sim J$. IULIE HOLMES

St. Clair Shores, Mich.

Good Ol' Fresh Air

You are what we aspiring writers want as editor of Author & Journalist. You will not be the type who leans out of his ivory tower, just yoohooing and waving at us!

Author & Journalist was meant to be by and for the ordinary author-to-be who possesses talent, enthusiasm, and persistence (them's your words). You are the person to run such a publication.

"Come, Gather Round" in the January issue is so good, for one thing. "I Write by Feel" is fine, too. Both of them are typical of that good ol' breath of fresh air which your editorship is bringing to $d\dot{\sigma}I$.

PHILLIP COLEHOUR

Knox City, Tex.

Professionals Only? Now, Now

As for Nelson Antrim Crawford—NOT FOR ME! That opinion was formed over the years as a subscriber to *Household*. He may have discovered Jesse Stuart—whether that is to his credit or not is a matter of opinion—but he certainly didn't ever go out of his way to give anyone else a bit of encouragement.

It is my personal opinion that Author & Journatist under this régime will not do much for anyone who has not already broken into the writing game. It will be O.K. for professionals. Sorry, but that's the way I feel, even though I am enclosing my check for one year's subscription. I am subscribing just to prove to myself, if I can, that I was wrong.

DELLA LOUI

Madison, Wis.

Those Expense Wolves

Some one should tip off Harvey Hansen ("How I Skin the Expense Wolf") that, while he is skinning his wolf, he may be letting in the whole pack at someone else's door. Just suppose that every writer troops to the wholesaler for his supplies. It is terrible to contemplate what would happen to the poor retailers, with every citizen in the country rushing past his door to be first to the wholesaler. Which reminds me that there are all too few writers who give the public the necessary facts about those two much-disputed items: economy and economics.

B. B. WATSON

Palmyra, Mo.

No More Amateurs

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Margie Sanford

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Your problem may not be as simple as Margie's was. Your manuscript may require a detailed letter of corrective criticism, it may need some blue penciling—or possibly a thorough rewrite. Whatever the need is, let me know and I'll make it salable if that is possible. My assistance is individual: I have no printed lessons or stock criticisms.

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—Author and Journalist Magazine

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MARCH 1952

EDITORS Know What They Want - Do YOU?

From magazine and book publishing houses—first-hand information to help writers make this a year of sales

EDITORS do know what they want, and they know better than any one else what their readers want, notwithstanding our reaction when we get a rejection slip saying in one way or another, "not suited to this magazine." That is the absolute truth, not merely something that is easy to say when our manuscript is returned.

A survey of representative editors by Author & Journalist shows what editors want. It also shows why many of us fail to supply it.

Suppose we clear the ground by taking note of our deficiencies first.

One of the questions Author & Journalist asked of editors is: What do you find most lacking in manuscripts you receive?

The answer was practically unanimous: The writers have not studied the magazine to which

they submit material.

P. L. Adams of the Atlantic Monthly staff sum-

marizes the situation effectively:
"By and large, most of the writers who submit
MSS, here clearly haven't read the magazine,
and consequently send us things which we cannot possibly use. We don't object, are indeed
happy to consider anything that turns up, but we
sometimes worry about all the postage wasted by
these hopeful writers, and the disappointment
which they must feel when their MSS, are re-

turned."
"An understanding of our magazine's technique and philosophy of editing" is missed by J. E. Ratner, editor of Better Homes and Gardens. In the same field Marion M. Mayer of American Home calls attention to the number of manuscripts "not suited to our editorial scope."

A. C. Spectorsky of Park East offers what he terms "the same old suggestion: Study your market before submitting." He adds another bit of appropriate advice: "Don't send a covering letter explaining your contribution—if it doesn't speak

for itself, it's n.g."

Among farm publications the difficulty with submitted copy is the same as elsewhere, "I find," says Kirk Fox, editor of Successful Farming, "that authors tend to send in manuscripts haphazardly without first analyzing the needs of the magazine to which they are sending. For instance, de-

spite the fact that we use no fiction, we are constantly receiving fiction. An author should study the magazine he is contributing to." Most lacking, according to Arthur Jenkins of Farm Journal, is "as always, adaptability to our requirements resulting from lack of intelligent study of the magazine."

A common complaint among all type of magazines is that writers pay no attention to length requirements. "Manuscripts are too long." is the blunt comment of Eugene F. Corbin of Western Home. Writers lack "understanding of our publication and its space requirements," comments Tracy Samuels of Better Living.

And any experienced editor or writer will tell you it does no good to put at the top of a story '3,500 words' when the manuscript really contains 6000 words.

No matter how well or how badly one writes, he can at least study the magazines to which he wants to contribute—to get an idea of their subject matter, their slant, their "feel." Without such study he has no chance—he is just wasting time and postage. The market lists in Author & Journalist give a general picture of each magazine, the length and type of material it uses. Such lists, however, are a general guide: they don't take the place of intelligent study of a publication itself.

Frank Criticisms

R EPRESENTATIVE editors—some of them—add other criticism of the material that comes to their desks, "Skill" is lacking, according to the frank comment of S. J. McGinnis, editor of the Farm Quarterly. He makes a suggestion to educators:

"What the colleges need are good courses in non fiction writing."

Ben Hibbs, editor of the Saturday Evening Post, distinguishes between faults he finds in non-fiction and in fiction. In the former it is "lack of clear writing and lack of sound reporting." In the latter it is "lack of good plot sense."

"The above." he comments, "applies primarily

to the work of new writers trying to break into the magazine field, but it also applies in some degree to some of our regular contributors."

Maxwell Hamilton of Bluebook Magazine finds wanting "the professionalism required in writers who are making a living at their trade and not just doing it as a hobby." "A fresh, stimulating point of view" is absent from many manuscripts submitted to Harper's Magazine.

RAMATIC narrative technique is hard to find, according to Adie Suehsdorf, editor of Saga: "We still get too many articles about subjects." he goes on to say, "instead of stories about individuals whose wit, skill, and resources were the difference between success and failure in the adventure-incident being described."

Not too different is the view expressed by Sara Judson, who edits *Life Today*. "A writer should not try to exhaust the whole topic," she says. "Let him find a vital, dramatic, and interesting segment of it; let him find a new approach to it; let him form a conviction—and then let him sell that idea of his to the reader. The chances are that the editors will buy it, too.

"Too many writers approach a subject with all the vigor of a wet sponge. They mount a halfbaked wish and ride off in all directions. They gingerly skirt a red-hot subject such as divorce or unwed mothers or psalm-singing hypocrites or quackism, and ooze out 4000 words of essay instead of 1500 words of oombh."

Says Douglas Lurton, editor of Your Life, Woman's Life, Your Health, and similar magazines: "Too many manuscripts are done 'the easy was' and without forceful appeal."

Good organization of material is found wanting by several editors. So is the development of full-bodied characters in fiction or factual articles.

"Lack of direct style, logical organization, and substantiation by relevant facts" is a prevalent fault in manuscripts submitted to America, says the editor-in-chief, the Rev. S. J. Hartnett. S. J. Father Hartnett adds:

"Many writers kill their chances by the introductory paragraphs of their manascripts. The function of an introduction is to introduce. At times a writer will plunge into his subject without any introduction at all. Or he will run on and on for several paragraphs without striking oil. One feels that he lost his way before he even got started."

It isn't only editors of intellectual religious journals such as yours, Father Hartnett, that encounter this. All editors are familiar with it, to their regret, and they wish writers would learn better.

Now we writers know from their own words what editors don't want; what they see that is wrong in the material we submit. Their remarks show why there are so many rejection slips and comparatively so few checks.

Suppose we look at the positive side: what editors want. They know what they want, as has been pointed out heretofore, and are eager for it. They are ready to pay good prices, too. Naturally rates vary with the type of magazine, its circulation, its advertising volume, and other factors.

In general, rates of payment this year will be about the same as last. No publication with which

we have been in contact is reducing its rates. Some magazines are upping their prices.

Household, appealing largely to families in the non-metropolitan areas, is paying top prices for material in its field. This is a non-fiction magazine. Bluebook is ready to pay as high as \$1000 for articles striking enough to be blurbed on the cover. This is a decided increase over former rates.

Especially in magazines that depend extensively on newsstand sales, there is a growing tendency to fix payment on the basis of the quality or appeal of the manuscript, rather than on a per-word rate or a flat rate. This applies especially to nonfiction

For some years the proportion of non-fiction has been growing in most publications—the articles being written with much of the dramatic techique of fiction. This movement seems now to have reached pretty much of a status quo, though here and there a publication is continuing to reduce its fictional content. The Country Gentleman, edited by Robert H. Reed, is cutting its fiction one-third and will discontinue serials at the end of 1952. Its serial needs are taken care of till then. Today's Woman under Geraldine E. Rhoads is using more non-fiction, especially long personal experience material, in some issues. Richard Merrifield of Yankee is cutting down further on fiction, "buying only the rare story."

On the other hand, Cosmopolitan is increasing its fiction. So, to a limited extent, is This Week Magazine.

None of this, of course, applies to the pulps, which continue to handle predominantly fiction. or to other magazine groups that stick pretty much to stories.

Magazines in general will use about the same amount of purchased material as last year. In those which depend largely on advertising for their revenue, the size of the book is set by the advertising linage, and that is running not far different from what it ran in 1951. In the case of publications depending mostly on circulation money, publishing costs have risen to a point where profits might be endangered by a heavy increase in the size of the magazines. Also the problem of print paper still is with us.

There is one notable exception to the rule about size—Thrilling Fiction Group. Some of the magazines in this group contain more pages than they did a year ago; some have increased their frequency of issue. Says Miss Nancy Ellsworth, the managing editor:

"We shall certainly be buying more material this year than last. We have used up our inventories on everything but our sports magazines. We need stories of practically all lengths in the Western, science fiction, detective, and love fields. I can't say that one need is any more urgent than another. We are very much in the market for all of them."

Trends in Fiction

THE PENDULUM has swung away from the gloomy story, likewise from the narrative that is essentially a sketch rather than a full-bodied story.

Not only do editors want stories, but they want

better stories than ever before. They demand better style, better characterization, more sense of reality. This applies equally to the general magazines of mass circulation-for men or women or both,-to the pulps, to the definitely literary periodicals, and to publications that cannot be specifically placed in any of these groups.

MATURITY is the word used by Robert O. Erisman, editor of the Stadium Publishing

corporation, in describing the change.
"Maturity," he writes, "seems to be the watch-"Maturity," he writes, word all over the pulp field, which is a real break for the writer, who can first try his material on the slicks for a jackpot attempt and then show

the same manuscripts to the pulps."

Mr. Erisman adds, concerning his own publications: "Needed are finish, originality, fresh feeling, emotional insight into characters and situation-all of which means plain professionality growing out of enough study and practice and talent." He is seeking especially "mature, slickbent Western shorts.'

Miss Ellsworth, previously quoted, stresses lack of characterization in stories that are submitted to her organization. Uninformed opinion is to the effect that the pulps don't emphasize char-

acter; nowadays they do.

In the women's magazines a desire for first-class stories is apparent. Herbert R. Mayes, editor of Good Housekeeping, lists as his most urgent need "short stories of quality." Harper's Bazaar asks for fiction "of distinguished quality that would interest the intelligent, mature woman reader."

Says Hugh Kahler of the Ladies' Home Journal: "We always need good stories, and by good stories we mean those that we editors enjoy reading.

Speaking for Redbook, which of course is in the general magazine field, William B. Hart, senior editor, calls attention to the need for "fresh ness and a positive view toward life." "Too many manuscripts," he continues, "reveal a sense of frustration and defeat. This is particularly and perhaps solely in regard to fiction." Redbook, incidentally, is slanted to the interests of young moderns, men and women, married or single, from 18 to 35 years of age.

In the same general field, Cosmopolitan, one of the few magazines increasing the fiction content, seeks "well-rounded narrative value." "Most stories," the editors say, "are too sketchy." Strength of plot is urged by Gwen Cowley, fiction editor of the Star Weekly, the biggest publication of its

type in Canada.

Bluebook under its new editor, Maxwell Hamilton, definitely does not want "the story couched in so-called realism, the story which details the

humdrum existence of men today."

"We want our stories to be just the reverse," says Mr. Hamilton, "and perhaps the word 'heroic' should best describe the type of central character dominating a Bluebook short story or novelette of the future. And to be heroic, the protagonist must have obstacles that call for heroics on the grand scale. Since we want to appeal to modern men in a modern, fast-paced atomic age, we shall want our plots and our characters to be as modern as today's newspaper."

Among the literary magazines, the Atlantic Monthly, like publications of mass circulation, is

looking for "less dismal fiction." "Stories of high literary quality, which we want, are usually very gloomy," the magazine comments. "We wish more authors had a proper respect for comedy. There seems to be a general tendency at present to disparage it as hack work."

"A fresh, stimulating point of view" is sought by Harper's Magazine, while the American Mercury wants "unique stories of literary quality."

Desired lengths in stroies are not changing much. In most magazines under 5000 words is preferred. There is an increasing demand for short-shorts that are really stories and not mere incidents or character sketches. Also the market is good for one-shots, running usually around 20,000 words. Cosmopolitan is in urgent need of murder mysteries of this length.

The demand for serials is a bit less than formerly, but there still is a dearth of stories which are written for this purpose or which can be cut for

serialization-a usual practice.

In the Handy Market list in this issue of Author & Journalist the writer can locate the names and addresses of magazines of all types which use fiction of various lengths.

On the Borderline

IN THE ill-defined area between fact and fiction lie the confession magazines, from which not a few writers make a substantial living. These publications no longer seek the extremely sensational but rather the type of story that makes a reader feel: That might have happened to me or to my neighbor.

Also, the factual basis must be strong, although True Experience, which not long ago required a by-line on first-person stories, no longer does so.

Says Nina Little Dorrance, managing editor of True Story: "Within the last six months we have not published a single story which is not based on She finds both basic truth and thoughtful presentation absent from most of the unsolicited manuscripts she receives.

Cynthia King, managing editor of True Confessions, expresses largely the same view:

"We need 'big' stories, in the sense that they must have timeliness, dramatic impact, and above

all realism.

In every story published in True Confessions there must be a reason why this woman (or occasionally this man) would sit down to write her story. Whose life will she save? Why should other women be interested in reading her life story? Whom will she help? No fictional contrivances can enter into the sequence of a story; no illogical or 'slick' gimmicks can stand up as fact."

Wanted: Good Articles

OOD ARTICLES are definitely in demand. GOOD ARTICLE witer has less competition than the fiction writer because of the much larger number of persons who produce fiction.

The tendency of editors generally is to seek articles that possess human interest, drama, and broad appeal, and that carry ideas applicable to the daily life of readers. The article based solely on research or on rewriting has little chance in the major markets. The successful writer goes out and gets his material at first hand.

Maxwell Hamilton of Bluebook, who has been quoted heretofore, expresses a prevailing view.

"Not only the subject but the treatment of nonfiction stories should parallel those of fiction; a hero who wants to do something, who encounters obstacles, who generates exciting and dramatic action in overcoming those obstacles, and who finally emerges triumphant."

JAMES A. DECKER of Good Business emphasizes the absence of opportunity for copy based on previously published material:

"In several instances recently, writers have offered us articles that were in our field, but were written almost entirely from previously published newspaper and magazine articles.

"There is usually no attempt at deception, but surely no reputable editor would buy such rehashes. Use of previously published material as a source of facts is an accepted practice, but there seems to be arising a group of writers who feel that all they need do to have a salable article is to rewrite another author's material."

In articles for Saga, a strictly non-fiction magazine for men, Adie Suehsdorf, the editor, is looking for "dramatic narrative technique." The kind of articles he wants embody contemporary per-sonal adventure, humorous adventure, and ad-

venture with a romantic angle.

While using a great variety of non-fiction. Ben Hibbs of the Saturday Evening Post finds his most pregent need to be for "articles of an entertaining nature, particularly humorous articles or articles with humorous overtones." Collier's and various other magazines of mass circulation are also looking for humor-which seems to be a rare quality In first-class articles.

John Clare, managing editor of Maclean's Magazine, a leading Canadian market, is looking for lively profiles and "you" interest articles with some Canadian application. He lays stress also on articles carrying an appeal to women.

Among the regional magazines, Southwest Review seeks "top quality non-fiction on Southwestern, national, and world problems: Southwestern history, folklore, etc.: and literary criticism, which must be expert." The Empire Magazine of the Denver Post wants photo stories with Western themes. Subjects: art, literary, musical, and other personality pieces: crafts ditto: some historical and place' pieces.

Richard Merrifield, editor of Yankee, comments on the lack of pictures accompanying manuscripts. There is a similar complaint from other editors. Not all magazines use photographs, of course, but those which do want them-and want them badly Good photographs often spell the decision between a purchase and a rejection. "Action pic-tures must accompany text," is the frank statement of R. M. Grant of Popular Mechanics.

Home Magazines

THE HOME service magazines are occupying an increasingly important place among writers' markets. Periodicals of general circulation in this group include Better Homes & Gardens. Household, American Home, Sunset, Holland's. Western Home. Class periodicals in the fieldhaving smaller circulations and offering less of a market for contributions-are House and Garden, House Beautiful, and the new House & Home.

These publications should not be confused with women's magazines. They have many women readers, of course, but their appeal is primarily to married couples. They are read as much by

men as by women.

The mass circulation publications in this category are strong for how-to-do-it material that can be applied by the average person. They also purchase many manuscripts describing personal experiences in remodeling, redecorating, and gardening. Material must be sound and practical.

Robert P. Crossley, editor of Household, offers a sound summary of the home service magazine's

function:

"To be a real home magazine and not just a house magazine a book cannot allow itself to forget that there are people-a family-in every house. That is why we will always have a place for human interest, family achievement, and a spirit of warmth and friendliness in all of our articles

"We would buy more home-service features if we could get them. Alas, there has been too small a market for this writing in the past and many good writers have not learned to think in terms

of expository writing.

"We are particularly interested in picture stories showing, step-by-step, how to do various things around the home. This might tell readers how to plant a peony, how to roll out a pie crust, how to fix a leaky faucet, or how to decorate a problem window

'As for purely text articles, our chief requirements are that they should have a direct meaning

to the family.'

The personal experience home service story is especially sought by Better Homes & Gardens. American Home is in need of illustrated how-to-do material on household subjects. Western Home is looking for how-to-do-it's involving the use of hardware materials, especially hardware tools. Sunset buys only from West Coast contributors. and it is essential to query the magazine before submitting manuscripts. Holland's interests are confined to the South.

Also these magazines use important articles on health, child rearing, and other subjects of family interest, always with a slant to practical applica-

tion by the reader.

THE MAGAZINES specifically for women are THE MAGAZINES specifically to continuing to broaden their scope, endeavor ing to cover subjects outside the home that will appeal to intelligent women.

Few of these publications report urgent needs. As in the case of other magazines, reading their contents will give prospective writers an insight

into their material and policies.

Eleanor Pollock of *Charm* is looking for "articles geared to the interests of women who work." Geraldine E. Rhoads, editor of Today's Woman. seeks important lead articles. Woman's Day is in the market for humorous and human interest articles around 2000 words, but wants no medical

articles or contemporary personality or career stories. This magazine also uses fillers of 500 to 1000 words embodying human experiences, garden and home topics, party suggestions, humor,

and instructions for handiwork.

Mademoiselle is continuing its practice of devoting each issue to a theme: January, What's New: February, Brides; March, Your Money's Worth (1952 only—in some years an international theme); April, Travel; May, Jobs and Futures: August, College; October, Brides: November, Pre-Christmas Entertainment, Arts, etc.; December, Christmas

Mrs. Clara Savage Littledale, editor of Parents' Magazine, stresses a need for articles of 1500-2000 words on specific problems and situations and how they can be handled successfully. These have to be written by persons well-informed in the field of child development. "Newer insights" are lacking in many of the manuscripts she receives, Mrs. Littledale reports.

The Farm Field

WHILE around 300 agricultural periodicals are published, few of them offer an extensive market for the freelancer. Many of them are pretty local. Others are devoted to specific breeds of livestock. All of them demand a definite familiarity with agriculture. A great deal of the material in them is staff-written.

The freelancer may find opportunity to contribute to farm publications in his own state if he studies them carefully and also has the necessary

background

Practically all farm publications have homemaking departments, which offer a better chance to the freelancer than the strictly agricultural por-

tions of the magazine.

The market for contributed material in these periodicals is substantially the same that it was last year. The rates also remain in large measure unchanged. They range from extremely low figures on the publications of small circulation up to prices comparable to those paid by general magazines of mass circulation. Farm periodicals paving the latter rates are in a decided minority.

Most of the major farm publications use a limited amount of fiction. Farm Journal and Capper's Farmer each use one story to an issue. Country Gentleman publishes somewhat more, but, as previously pointed out, is dropping serials at the end of this year. Obviously, none of these markets wants "hick" stuff in its fiction: the magazines go to farmers of more than average education and more than average purchasing power. Successful Farming uses no fiction, though it receives a lot from authors who pay no attention to its needs.

Robert H. Reed, editor of *Country Gentleman*, finds a need for well-illustrated short articles on how to do things on the farm and in the home. The new Country Living Department of the magazine will feature all manner of things of interest to the entire family. Mr. Reed adds:

"I hate to discourage young and new writers, but our field is so technical that non-farm-trained writers will have difficulty in hitting our market."

"Most editorial material is prepared on assignment by writers with whose work we are familiar."

says Ray Yarnell, editor of Capper's Farmer. "We welcome contacts with writers who are qualified to produce authentic material on agricultural subjects such as we feature regularly in Capper's Farmer. Specialists in agricultural colleges or in the extension service are invited to submit articles and pictures or to offer suggestions for items and articles which they could develop on assignment.

"Material of special interest to women in purchased in limited amounts. This includes: howto-do articles; country cooking recipes from farm women only; household hints; an occasional short

poem of family life.

"We buy farm, home, and general cartoons for reproduction in one and two columns—no panels—and we prefer to select from roughs submitted

by cartoonists."

Farm Journal, says Arthur Jenkins, its editor, wants material on new technical farm developments; also accounts of devices for its department, "Homemade & Handy." In the Farmer's Wife section, there is a market for "Slick Tricks" and similar copy.

Successful Farming is in particular need of short items, self-contained-preferably a picture (explanatory in nature) with a long legend to

serve as article.

Other Markets

NEEDS IN the religious field are little changed over 1951. These publications tend to be conservative and are averse to radical changes.

The intellectual religious publications—such as America (Roman Catholic), the Living Church (Episcopal), and the Christian Century (Protestant)—offer a market to the more or less scholarly freelancer who is grounded in religion and its relation to other aspects of life.

Among the popular religious journals. Extension emphasizes brevity in both fiction and nonfiction. The Rev. Victor Drees of St. Anthony Messenger is one of the few editors in any field who are especially seeking seasonal fiction. He demands good writing. The Sunday Digest, one of the non-denominational publications in the David C. Cook chain, desires stories, with photographs, of real people (individuals or groups) "who are helping make the world a better place."

Like the religious periodicals, the magazines for children and youth continue on an even keel. A list of them was published last month in Author & Journalist.

The most notable change in this field is the incorporation of 21, for young men, into Compact, formerly for young women. Now it is a coed publication. The magazine is not buying fiction or non-fiction because of existing inventories.

All the juvenile magazines appear to be pretty well stocked with accepted material, but this is a chronic condition.

The fact detective magazines, written largely by newspapermen, are making a definite effort to insure accuracy in their material. Likewise, they want the motivation of the crimes made clear.

True Detective's specifications are typical: "current, suspenseful, well-motivated, factual, accurate

crime cases, with woman angle whenever possible; good dramatization, good characterization."

Most of the detective books also want shorts from 100 words up on crime and law enforcement. These tend to be light and often definitely humorous.

There is less taste than formerly for old cases, unless they offer a highly sensational twist. An exception in this respect is *True Crime Detective*, one of the Spivak publications, which continues to give considerable emphasis to stories from the past. In pocket size, without photographs, this is one of the few true detective magazines to bar sensationalism and to concentrate on motivation and skillful writing.

Demand for material and rate of payment continue about the same in the trade journal field. If anything, the demand is slightly greater, for most industries are prosperous and the publications are well supported by subscribers and advertisers.

Editors report an increasing reliance on writers who have proved accurate and dependable, but are gradually adding new ones with the same qualities. A typical complaint about many writers is voiced by Hugo Autz, of the Sporting Goods Dealer—"careless preparation in all phases." No trade journal can afford a writer who is careless or inaccurate; its readers depend on the magazine in their business.

WELL, that's the magazine picture as of today. In brief, there is as good a demand as ever for writers who have ability, skill in appealing to an audience, and a never ending passion for accuracy—and who read and study magazines to discover just what sort of thing they are publishing.

The Book Market Today

THE book market was steady in 1951 and will likely remain so in 1952. Sales remain about the same as for three years.

Non-fiction has increased its popularity and continues to sell extremely well. In this field there is room for many, since non-fiction is extremely various, of all kinds on all subjects. A writer is well advised at this time, if he has a choice of treating a certain subject as non-fiction or as fiction, to choose the non-fiction treatment. He can "get away" with more, and his market is, on the whole, better. Non-fiction doesn't lead to the spectacular run-away sellers we used to see in fiction, but it evens out in income better; fiction doesn't have those run-away books any more, either, in the trade field.

Juveniles continue very strong and the demand is quite good. The "flat" juvenile is usually to be avoided: the market is probably better for the middle groups and the teen-age groups (that is, the reading youngsters of all ages) than for the picture books for non-readers.

Here are representative comments from general

book publishers:

Archibald G. Ogden, Appleton-Century-Crofts,
Inc.: "Gazing into a rather blurry crystal ball,
it is my guess that non-fiction will continue to
sell very well. Fiction will probably continue to
be spotty-meaning that very good books will find
their deserved market, but that light fiction or
books that are simply publishable without being
outstanding will fall flat on their faces.

"The main worry today of publishers of fiction is the small market for first novelists, even first novelists of real talent. There are exceptions, of course, such as From Here to Eternity and Lie Down in Daviness, but for every first novelist whose book sells over 20,000 copies there are 500 whose books sell under 2,500 copies. This is discouraging to author and publishers alike, and has the further demoralizing effect on editors of making them tend to think of first novels in terms of their possible eventual sale to a reprint house. This, to my mind, is extremely unhealthy, as that market is a somewhat specialized one and

certainly not always one that demands the highest literary quality.

"If any of your contributors or you yourself have an answer to this problem, I would certainly be glad to learn it."

Cecil Goldbeck, Coward-McCann, Inc.: "We are still in search of the same thing: good fiction, good non-fiction, good juveniles. We publish all kinds of books except text-books and Western novels.

"Although we welcome and read unsolicited manuscripts, we find most trying those books written by entirely incapable people who think that because they 'have the answer to the world's problems' they can put it down on paper in publishable form. It is so nearly certain, in fact, that such people cannot write an acceptable book that we are glad to be overlooked when inspiration strikes them.

"The first novelist we strongly encourage, but only when he writes because he has something to say, not because he thinks it is more elegant and easier to be a writer than a law clerk or an em-

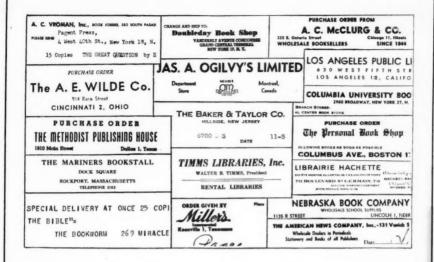
"Our active wants, you see, are simple, just something good and competent-but, ah, how many are in between!"

J. H. Gipson, The Caxton Printers: "Nonfiction is our best bet with production costs as high as at present.

"You will note the folder inclosed, Books for Libertarians. We are paying a good deal of attention to books of this sort, because we believe there is a great need for thoughtful Americans to read them.

"The main thing to make clear to budding authors is to have something to say and to know how to say it, and to be sure that manuscripts submitted to us or any other publisher are as free as possible from typing and other errors, and are good, clear, and distinct."

John Fischer, Harper & Brothers: "If we were able to predict with any certainty the 'types of books that will likely be in demand,' the publishing business would be much simpler than it is.



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Our best estimate, however, is that the demand for good non-fiction-particularly biographies and personal experience stories with a theme of accomplishment or adventure-will continue strong

throughout 1952.

"We also see some indications that the market for fiction is improving; at least, for fiction with a sound story structure and believable characterization. The recent vogue for morbid and despairing novels seems to have run its course. We are particularly eager to find first novelists who write with a sense of freshness and enthusiasm; we are not in the market for pallid imitations of Kafka."

John Farrar, Farrar, Straus and Young:

"We are interested in fiction and general books of pretty much all types although we have as yet no juvenile list. We are continually interested in new writers—both fiction and non-fiction. We try to read manuscripts as fast as we can although this is some times not easy.

"With non-fiction books it is often a good idea for an author to write ahead explaining the type of book he has in mind. This sometimes saves the submission of a manuscript which would not be interesting for one reason or another to the house. I cannot stress too strongly the fact that we are always interested in the fresh, the new, whether the writer is young or old in age."

University Presses

As ALL professional writers know, the university presses in recent years have vastly extended their scope. They no longer confine their publishing to works by educators or scholars. An occasional book from a university press has become a best seller.

Fven as conservative an organization as the Yale University Press is no longer interested solely in scholarly works, though its primary interest

is in these.

Alan Swallow, director of the University of Denver Press, calls attention to declining enrollment in universities as influencing the output of the presses in a restrictive direction. Of his own institution he says:

"We will publish somewhat fewer books, with just a little more specialization in the books we can market best: good regional material from the West; good, sound, readable treatment of science; some books we can promote for dual sale to the trade and in the colleges; an occasional book with a sound specialized market which we can reach by mail (such as our recent book *No Vacancy* on motel ownership).

"Like other editors, we are impressed by manuscripts which are carefully done. However, university press editors are probably more used than other editors to the digging process of working with an author in a complete revision, when we see a book possibility we like. The largest failing in book manuscripts I see lies in what we call "treatment." Authors often fail to recognize that it is not a subject which sells a book, but the way the book has developed the subject; in other words, the treatment."

On the other hand, Savoie Lottinville, director of the University of Oklahoma Press, is expanding his list. "People want books in all fields, from folklore to cultural history," he points out.

Mr. Lottinville adds a comment about two genuinely important conditions which writers should observe: these apply obviously to writing for trade publishers as well as for university presses:

"(1) Discovering a subject really worth writing about, and having the patience to carry out sufficient research to give the ultimate book depth and breadth which will result in a certain amount of permanence. In non-fiction, the seasonal market is a great deal less important than the long haul. Books go into the long haul only when they have something really useful to offer.

"(2) A style well addressed to non-fictional requirements. It would serve no useful purpose here to discuss the relative merits of fictional and non-fictional styles, but it can be pointed out, perhaps, that the writer who addresses himself to non-fiction has a job which demands at the very outset an understanding of what people will read, hour after hour, and a willingness to achieve that

result."

THE 1952 outlook for writers of magazine material and of books, it is plain from the foregoing, is, as a weather forecaster would say, "generally fair with a few scattered clouds." In every field covered, there are real opportunities for the writer with the talent, the energy, and the know-how to take advantage of them.

A Book for Every Purpose and A Purpose for Every Book

By PAUL TULIEN

There are history books: there are books about Quakers; There are mystery books: there are book for dressmakers; There are books that are boring and those that amuse you; There are books that enlighten and those that confuse you; There are books that are truth; there are books that are fable; And some heighten the chair for the kid at the table.

The Ironic Paradox

By BILL BROWN

RITERS often talk about formula derisive ly. They shouldn't because so many great stories are built on formula—the formula of the dilemma resolved by the ironic paradox. It is the "natural" story, the formula used in many folk-tales and by old yarn spinners. It is the formula of many of our classic short stories, our pulps, and even the well-remembered stories from the Old Testament.

Let's take a quick look at the dilemma plot

and see what makes it tick.

Here is an example of a love pulp plot by that

ace of love story writers, the late Elaine Heyward:
The heroine, at the age of 30, faced being an old maid. She can either lie about her age and sign up as a junior hostess at the USO and dance with the boys, hoping to meet an "older man," or she can sign up as a senior hostess and pour coffee. If she signs up as a junior hostess, she will lose her self-respect. If she signs as a senior hostes,

The heroine makes her decision. She puts on a sweetheart dress and goes dancing with the boys to find her man. As she is dancing, and realizing the derision of her fellow hostesses, she finds out the boys are dancing with her only because they feel sorry for her. She flees the dance floor and goes home. She changes her dress for a more sedate down and comes back in the dignified rôle of a senior hostess to pour coffee.

she will lose her last chance to get a man.

While she pours the coffee, the "older man" comes along and romance buds. But a drunk solder comes along and says, "Why aren't you dancing tonight, Babe?" She sees the look of contempt on the face of her new flame. She flees out the back door into the night, totally defeated. But waiting outside for her is her "older man." who explains that he tried dancing with the younger girls, hoping the "older girl" would come along, but he had given up.

Look at the formula: The woman faces a dilemma: (1) act the fool and lose her self-respect in order to find a man: or (2) be herself and sacrifice her last chance to find a man. Either course is unsatisfactory and poses a sacrifice. The woman is in a bad spot. The result is that the reader immediately identifies himself with the character and

also suspense is created.

Then the woman takes the wrong road—acting the fool. The reader cringes, knowing the woman is headed for trouble. Thus, more suspense. Then, in a dramatic incident (finding out the boys are dancing with her only because they feel sorry for her), she reverses her road and decides to be herself even if it means sacrificing her last chance to get a man.

So what happens? By sacrificing her chance to get a man, she gets a man. That is the ironic paradox. But before the end, comes the dark moment when the romance is shattered by the drunk, only to be resolved a few paragraphs later. The ironic paradox achieves emotional impact.

Did somebody say that's a good enough formula

for a pulp but not a literary piece?

Then look how Maupassant used precisely the same formula in the plot of "The Coward." A man is dining in a restaurant with his wife and friends. He sees a man with a reputation as a dangerous dueler ogling his wife. The man faces a tough dilemma. He can ignore dueler and face the contempt of his wife and friends or he can challenge the dueler and face almost sure death.

After considerable mental agony, considering the two courses, the man gets a grip on himself and challenges the ducler. (Plenty of suspense?)

Later the hero sits and stares at his dueling pistol, realizing what a great coward he is. He knows he cannot face the duel. He knows he cannot face his wife and friends if he does not face the duel. Suddenly he sees the solution. He shoots himself. By killing himself he escapes the death he fears. That is a super-ironic paradox to resolve the dilemma.

Now look at the great story of Abraham. Abraham is faced with (1) winning the love of God by sacrificing his son as God demanded, or (2) facing the wrath of God by keeping his son when he knew the wrath of God meant probable total destruction, even of his son. After wavering, Abraham chose to sacrifice his son. (Plenty of suspense here.) But at the last minute, God substituted a ram for the sacrifice. By deciding to sacrifice his son. Abraham got to keep his son.

This is the plot formula which has been used throughout the ages and it still makes good stories. An analysis of a current slick magazine—or a pulp—will reveal that about two out of three short stories (not short shorts or novelettes always) follow that plot formula. And generally the stories that hit you hardest and you remember longest are based on the dilemma and the ironic paradox.

The dilemma story is the easiest of all to do.

Just follow these steps:

1. Take your character after you have created him and put him in the toughest dilemma you can think of—one in which there seems no possible way out without a great sacrifice.

2. Make your character take the wrong path until he is brought up with a jolt to the realization that he must sacrifice what he wants most.

3. By sacrificing what he wants, make him get what he wants.

 Just when everything looks cozy, comes the dark moment. Don't let him get what he wants too easy. Just before the climax, he should encounter a smashing blow. Then, in the climax, all is resolved.

TIPS FOR BEGINNERS

By ALAN SWALLOW

Is it more important for a beginning writer to spend his time attempting to analyze the techniques of successful writers and write a few things himself, or to spend his time writing, with only an incidental interest in formal structure?

This question involves a judgment of degree of interest. Obviously, the learning writer needs to do both things. He above all needs to write, write, write; this is an adage, but an ageless one. What he learns an author has to make his own in his experience with writing. Yet a writer who merely repeats errors over and over gets nowhere; hence some close, critical analysis of successful writing will open his eyes to new things.

In judgment of degree, I suppose the weighing is toward writing experience itself. But critical study is a fast way of making that writing expe-

rience successful.

In directing emotion into a poem, how much do line length, rhyme, meter, etc., have to do with the mood, emotion, and force?

I should answer, "Everything." That is, the distinction between poetry and prose is one of composition in verse-which implies division into line, stanza, and other structure; it implies closely managed rhythm through meter (or, in some free verse, non-metrical methods of securing rhythm); it often implies rhyme. Without these techniques, one doesn't have poetry. And whereas it is possible, true enough, to get much emotion and force into prose, the economy of poetry, perhaps even the greater force possible in verse, recommends the technical effort to write in verse much of what we want to say.

Is teaching an adequate vocation for a writer just starting out?

In our culture, not many persons can with a very brief apprenticeship start right out making a profession of writing. Professional writing requires long apprenticeship, and in some fields (such as poetry) it is very nearly impossible, in the sense of earning a livelihood. Therefore, writers are faced with the problem of earning a living by some other method than writing while they are serving their apprenticeships. In some cases, no matter how successful they may become, they may need to hold this adjustment throughout their lives.

Writers have made probably all the combinations imaginable, including the combination of writing with the very honorable profession of housewife. Many have been teachers. Indeed, during the last two decades, there has been an increasing tendency for certain writers-particularly poets, critics, and writers of "serious" fiction-to turn to education as a profession. Dozens of colleges and universities now have productive writers on their faculties.

I can testify from personal experience-and from conversations with many who have combined teaching and writing-that education as a profession has both advantages and disadvantages. First of all, it is a creative profession: it is concerned with the growth of knowledge and with the growth of people. If it is managed correctly, it can provide perhaps as much time for writing as most other professions.

On the debit side, teaching is a low-paid profession, generally. It requires long study and advanced degrees, if one wants to advance in the profession itself, not merely in writing. At times the academic atmosphere is a little stuffy. At times -indeed, I should say most times-education is hampered by poor administration and by public

forces brought to bear upon it.

Perhaps even outweighing these difficulties is a more insidious one: education can be so challenging and engaging that it can usurp most of one's interest, so that one can easily turn almost all his creative energy into that very important work; and that, of course, means reduction in time and energy for writing.

To the young writer, I would honestly recommend a look at education as the profession to join with apprentice writing. Personally, I'd choose it above others. But persons with different interests and temperaments will do very well to turn to another kind of work, just as hundreds of writers before them have done.

As I get better known, does my pay on articles increase because of reputation or because of value and content?

Such increase as you get will probably come from both, but chiefly from the latter until your name becomes extremely valuable in a particular kind of magazine.

Are there many outlets for publication of poetry? Is there a greater demand for "verse" than for quality poetry?

There are many outlets for verse, but only a proportion (perhaps half) provides payment. In the higher-paying markets, there is more demand for "verse" (if we mean humorous verse light verse, versification of the familiar, etc.) than for poetry of greater seriousness, depth, and thematic significance.

9 Sold this FIRST Book

to a Leading Publisher

Agreement	made part - 15 here solver called the "Possissess, and here native stalled the "AUTHOR". The parties better agree as follows:	197, brove t	NUMBER MASS, INC.	• • 0	YHW TON OY	
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Chris-	ad ····	MANUFACTURERS 150 FIFTH NEW 1	TRUST COMPANY	7	Susperice ways	Commence

HERE is a mother and daughter writing team who, when they came to me, had yet to sell their first book. I realized their potentialities and working together we consummated the sale to this top flight publisher. Their second book is being revised at another publisher's suggestion and I expect to close the contract within a few weeks.

Send me your book manuscript today. If it has possibilities, I'll suggest an appropriate course of action. I know what publishers are buying and if your script meets their demands. Don't delay – Publishers' Fall Lists are now being made up.

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The Handy Market List

Author & Journalist's dependable guide to magazines that accept material from freelance writers

HE COMPREHENSIVE Handy Market List, constantly revised and published periodically by Author & Journalist, offers a list of nearly 400 magazines which regularly accept suitable manuscripts.

The amount and the character of copy purchased vary widely from magazine to magazine; so do the prices paid to authors. Publications which offer no market for freelance contributions

are excluded from the list.

This list necessarily gives only an outline of the tastes and wants of each magazine. Limitations of space prevent greater detail. Also the specific personality, or "feel," of a given publication can-

not usually be expressed in words.

Nothing takes the place of careful study and analysis of a magazine by the prospective contributor. The Handy Market List will guide him to various periodicals that may be markets for his work. If he then will examine these, he will be able to direct his work to specific markets with a good chance of acceptance.

A name in parentheses immediately following the name of a publication-as (Thrilling) -indicates the chain or group, if any, to which the magazine belongs. In most instances the frequency and single copy price of the publication are shown; as (M-25), monthly, 25 cents. Acc. means payment on acceptance; Pub. payment on publication.

Good luck in your use of the list-and let Author & Journalist know of any way in which it rould make the list a more helpful guide. Let us know, too, if you discover any unlisted markets; we are in constant touch with editors and publishers, but that doesn't mean we may not occasionally miss a publication.

STANDARD PERIODICALS-A

American Legion Magazine, 580 5th Ave., New York (Mut of market for fiction. Query on articles. Joseph C. Keeley

Out of market for fiction Query on articles. Joseph C. Keeley High rates. Acc.

The American Magazine (Crowell-Collier), 640 5th Ave. New York 19. (M-25) Short stories 3000-5000; complete noveletes, 20,000; short shorts, vigneties. Articles usually arranked for Robert Meskill, Fiction Ed. First-class rates. Acc.

The American Mercury, 251 W. 42nd St., New York 22. Young men; opinion magazine, articles of interest to young men; opinion magazine, articles of work. William B. Hiller, 4150-4300 for prose, Acc.

Argony (Popular), 205 E. 42nd St., New York 17. (M-25) Short stories of colorful acoventureful, dramatic living, to Soon onvoictions, 10,000-15,000; Articles, 1500-5000, first-person advenue, personality, sports, science, medicine, living; features, cartoons. Jerry Mason, 2d. Dir.; Carlton Brown, Mng Ed. (food rates, Acc.)

cure, personality, sports, science, medicine, living; features, cartoons, Jerry Mason, Ed Dir; Carlton Brown, Mng Ed Glood rates, Acc.

Bluebook (McCall), 230 Park Ave, New York 17. (M-25) Outstanding dramatic fiction and articles of male appeal. Short stories to 12.000; short-shorts 1000 to 1800, Novelettes to 30.00 —or novels that may be cut to that length. Articles to 6000 Pillers under 600. Maxwell Hamilton High rates Acc.

Mc-freel 1900 Shaxwell Hamilton High rates Acc.

Articles on places, people, and events of interest to fournate, 500-600, with 3 or 4 good photos; fillers on interesting places, events, 200-300 words and photo. No cartoons, poetry, quizzes, villers of the oddity type, lirst-person accounts of vacation to tours. E. W. Morrill. Acc. Supplementary rights released.

Collier's (Crowell-Collier), 640 5th Ave., New York 19. (W-15). Short stories, 1200 to 5000; serials up to 60,000; articles on popular questions of the day 3500; fillers: cartoons; verse only rarely Louis Ruppel Pirst-clase rates. Acc.

Commentary, 34 W. 33rd St., New York 1. (M-50) Political. conomic, sociological, religious. Short stories, 2500-4000. Verse

Commentary, 34 w. 337d St., New York 1. (M-30) Funition. economics accollogical, religious Short stories, 2500-4600. Verse any length. Elliot E. Cohen. 3c. Acc.
Coronet, 486 Madison Are, New York 2. (M-25) Uses factual anecdote-packed articles under 5000. photos. fillers. one-pagers; Jokes. No fieldin or poetry. Fritz Bamberger. Good rates. fillers.

Cosmopolitan (Henrst), 959 8th Ave. New York 19.
Outstanding short stories 4000-6000; short shorts 1
novelettes 10,000-20,000: book-length novels, non-fiction
Articles of cosmopolitan interest 2000-3000. John O

Articles of cosmopolitan interest 2000-3000 John Articles of Cosmopolitan interest 2000-3000 John Articles Articles and St. New York 17 (M-20) Articles Elka Magazine 50 E. 42nd St. New York 17 (M-20) Articles Elka Magazine 50 E. 42nd St. New York 17 (M-20) Articles C. Esquire, 48B Madison Ave. New York 22 (M-50) Sophisticated unsentimental articles masculine view-point; essays, sketches, short stories, especially action, 2000; cartoon, cartoon ideas. David A. Smart. Pays according to quality and length. Acc. Everybody's Digest (W. J. Smith Pub. Corp.), 420 Lexington Ave. New York 17 (M-25) World events, politics, business, presonalities, unique and human interest stories, humor, etc. 1600-2000, 80°, disest. 20°, new material. Thoodore Irwin, and the stories of M-30) Short.

Ave. New York 1.

Ave. New York 1.

Boy-2000. 80°, disest. 20°, new material. Theodore Irwin 1800-2000. 80°, disest. 20°, new material. Theodore Irwin 1800-1800. Shorts sories, 2000-6000. romance adventure, detective, humorous, Eleien O'Hayer. Good rates. Acc.

Eye: People and Pictures (Martin Goodman). 350 5th Ave. New York 1. (Bl-M) 2 or 3 articles a month, 1000-4000; strong human interest articles; profiles of vivid personalities; articles with personal application to the general reader; exposes of univarial studion in American Ilife; sport material appealing to wide audience, photos with high human interest value. Dan Ford Times, Ford Motor Co. 3000 Schaefer Rd. Dearborn, Mich. (M) Well-Illustrated, travel, place, sport, or other articles, 1200-1500; shorts, photos, with Ford angle 10c. Acc.

Harper's Magazine, 49 E. 33rd St. New York 16. (M-50) rimely articles for intelligent readers; short stories; essays: Illers: verse. Frederick Lewis Allen. 3000 rates, Acc.

Here: HOW: The Magazine Whomey Making Ideas, 1512 with the strong property of the strong property of the property of the strong pro t sheau carroons. Raymon.
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May (Curtis Publishing Co.), Independence Sq., Philadelday (Curtis Publishing Co.), Independence Sq., Philadelfor May Compared Co.

In sections of United States and foreign countries, 1500short stories, 2500-5000, good place background preferred
artick. First-class rates. Acc

Ted Patrick, First-class rates, Acc. Hometusm—The Rexail Magazine, 8460 Beverly Blvd., Los Angeles 46 (M-free from Rexail drusquists) Fiction primarily of interest to the family, 1609-3500; family articles, 506-1500. Janet interest of the family, 1609-3500; family articles, 506-1500. Janet Journal of Living, 1819 Broadway, New York 23, (M-25) Inspirational, philosophic, and practical advice articles on longer-ity, untrition, health, marriage, personal problems. Leonard M. Leonard, 82; Frances Goodnight, Feature Ed. Excellent

ites, Acc.

The Kiwanis Magazine, 520 N. Michikan Ave., Chicago (M)

titicles on national affairs and community problems, 1000-1800

elix B. Streyckmans, \$35 for 1000 words, \$50-\$75 for 1500-

The Lamp, Franciscan Friars of the Atonement, Peekskill, Y. (M) Fiction of quality to 4000; non-fiction of interest Roman Catholics. The Rev Samuel A. Cummings. Good

N. 1 M. Picton of duanty to 4000. non-liction of inferes and catholics. The Rev Samuel a. Cummings. Good rates. Acc. University Ave. Toronto 2. Ont. (Semi-M-15) Maclean's, 481 University Ave. Toronto 2. Ont. (Semi-M-15) Mood serials, novelettes Articles on science, business, crime, control of the serials, novelettes articles on science business, crime, control of the serials of the serials and the serials and the serials and the serial subject matter presented on the serial subject matter presented by the serial subject presented b

New Liberty, Medical Arts Bidg. Guy & Sherbrooke Sis. lontreal, Que., Canada. (M-10) Short-short stories 600-1500, norts 2000-3000. Articles on entertainment, personalities, health. elf-improvement, clipectively treated. Keith Knowiton. Piction. Sc; articles, 875. Acc.

2-5c; articles, \$75; Acc.

The New Yorker, 25 W. 43rd St., New York 18. (W-15) Short stories and humor 400 to 4000; factual and biographical material up to 6000; cartoons, cartoon ideas, light verse. Good rates,

Pageant, 535 5th Ave., New York 17, (M-25) By assignment only. Query.

Park East, 220 E 42nd St., New York. (M-25) Quality stories.

500-4000. 500-5000 articles of interest to New Yorkers; photos.

sophisticated humor; withy verse; cartoons. A. C. Spectorsky.

50 up. Acc.

sophisticated humor; witey verse, so up. Acc.

PEN (Public Employees News), P. O. Box 2451. Denver 1 Colo. (M) Articles 560-2000. fiction 500-2000: verse maximum 20 times: fillers 50-100. jokes, cartoons; photos Material of come 50-815: verse 50c line; photos to 310. Acc.

Practical Rnowledge, 210 S. Clinton St., Chicago 6. (M-10) Practical applied psychology, popular mechanics, self-help, vocational articles, 1000, all written for men who are ambitious to set ahead; oloses, fillers, news items, photos. V. Peter Perrara, Approx. 2c. photos \$2-83. Acc.

pprox. 2c. photos (Railroad Magazine (Popular), 205 E. 42nd St., Ne ries covering railroad operation, New York 17 ion, 3000-5000

Approx. 2c. photos \$2-43. Acc.

Railroad Magaxine (*Popular), 265 E. 42nd St., New York 17

(M-35) Feature stories covering railroad operation, 3000-5000

Tolker (*Popular), 1995 F. Popular), 265 E. 42nd St., New York 17

(M-35) Feature stories covering railroad operation, 3000-5000

Cood rates, Acc.

Redbook (McCall), 230 Park Ave., New York 17. (M-35) Shorts stores, serials, complete novels, novelettes, feature articles romance, domestic problems, emotional slant to men and First-class rates, Acc.

The Reporter, 220 E. 42nd St., New York 17. (Bi-W-25) Social, economic, political reporting & interpretation, to 300.

Rarely uses short stories Max Ascoli 7c, Acc. or Pub. The Refarman, 35 E. Wacker Dirve Chicason I. (M-25) Ambred Social, economic political reporting & interpretation, to 300.

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The Rodarian, 35 E. Wacker Dirve Chicason I. (M-25) Ambred Social, economic political reporting and subjects of interest to men, first of third person, photos, pic stories, some condiscies \$250-\$400, shorts \$50-\$25, fillers \$5-\$25. Adde Suehsdorf, Acc.

**21. Anthony Messenger (Franciscan Fathers), 1615 Republic Call.

**All Anthony Messenger (Franciscan Fathers), 1615 Republic Call.

secondaries \$250-4900; shorts \$50-\$25; fillers \$5-\$25. Adie Suehs-dorf. Acc.

81. Anihony Messenger (Franciscan Fathers). 1615 Republic
St., Cinclinnat 10. (M-25) Catholic family magazine. Humantiduals: articles on current events. especially when having
Catholic significance, 2000-2500, short stories on modern themes
slanted for mature audiences, 200-2500; seasonal stories. Extra
payment for photos retained. Occasional poetry on inspirational.

religious, romantic, humorous, and nature themes. Rev. Victor Drees, O.F.M. 3c up, Acc.

The Saturdar Evening Post (Curtis), Independence Sq. Phil-delphia 5. (W-15) Articles on timely topics 1000-5000; short tories 2500-6000; noveletes 10,000-15,000; serials 18,000 to 2,000; lyric and humorous verse: kits, cardoons, non-fletion illuers, to 400. Ben Hibbs. First-class rates, Acc. (Query on

Sir! (Volitant Pub. Corp.), 105 E. 35th St., New York (M-25) Exposes and general interest articles, 1500-2500, 4 500, 475, with \$5 each for photos; short friction, 1500-2500, 500, \$75, light or humorous or serious; actual, true experien of men; first-person, adventure, danger, 2000-2300, \$50, \$75, labort sports articles, 1000-2000, \$50-860; cartoons; phot Betty Bunn, Acc. 500-2500. \$50, 1500-2500. \$50

Detty Dunn, ACC.

Stag (Goodman), 350 5th Ave., New York I. (Bi-M) Chiefly first-person true adventure pieces of all types, 2000 words best length. Picture stories Noah Sariat. \$75-8150 for articles \$25-875 for I-pagers. Acc.

Standard, The, Montreal, P. Q., Canada. (W-15) Features of Canadian interest, short stories for family reading. Short short short stories 250-3000; articles, 1800-2500; fillers, 400 photos; cartoons; cartoon ideas. Query on photo features. A. G. Gilbert, 3c up. Acc.

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STANDARD PERIODICALS-B

America, 329 W. 108th St., New York (W-15) Articles on current social and political interests, rural problems, 1000-2000, short modern verse. Rev. R. C. Hartnett, S.J. 2c. Acc.

The American Scholar, (United Chapters of Phi Beta Kappa), Williamsburg, Va. (4-75) Articles on subjects of substantial general interest in clear and unpedantic inangange, 300-3500, poetty. Hiram Haydin. 85 printed page, maximum 850, verse.

general interest in clear and unpedantic ianguage, 3000-3000, sporty. Hiram Haydin. \$5 printed page, maximum \$50; verse, \$10-\$25; Acc.

American.
Arkansa.
**George O'Neal, Story Ed. Moderate rates, Acc.
Arkansa.
Carkansa.
**

(M-53) Hustrated georgaphese and the company of the property o

or News, 139 Bagley Ave., Detroit 26. (M-25) Outdoor and travel articles. Photos. William J. Trepagnier. \$

The Nation, 30 Vesey St., New York 7. (W-20) Articles on po.itics, ilterature, economics up to 2400; poetry. Freda Kirchwey. 2c. 50c line for poetry. Pub.

The National Guardaman, Stewart Bidg., 400 5th St., N.W., Washington 1. Stories 750-2000 with appeal to all-male group, ages 17-35; sports and military articles, 500-3000; cartoons.

which had not only the state of the state of

tion, D. C. (M-15) Short stories, articles, essays, Jewish interest 1000-3000. Edward E. Grud. Ic to 2c, Pub.

New Mexico Magazine, Santa Fe, N. M. (M-25) Hustrated activities. Pub. Veterion Dimension, and the properties of the

literary, national, world problems; poetry. Allen Maxwell. ½c for prose, \$5 for poems, Pub.
Sports Affeld, 401 2nd Avc. So., Minneapoils, Minn (M-25)
Sports Affeld, 401 2nd Avc. So., Minneapoils, Minn (M-25)
Sports affeld, 102 decided by the sports, Sports affeld to field sports, Ted Keatling. By arrangement, Acc.
Stop, 340 E. 57th St., New York 22. (M-10) Short-short articles on popular subjects, profiles, preferred length 1200. Arthur G. Brest. \$50-\$100. Acc.
Brest. \$50-\$100. A

Henrichs, Acc. tenrichs, Acc.

Swing, WHB Broadcasting Co., 1121 Scarritt Bldg., Kansas

119 6. Mo. (Bl.-M-25) Articles, 800-1800, on science, know'edge,

edictine, advanture, biography, hobbies, travel, culture, success

okes, 810-815 for feature material, 1c for fillers, Acc.

These Times, Box 59, Nashville, Tenn. (M-25) Inspirational

of religious articles 600-800 and 1800-2000; verse on similar

nerms; short stories; photos, R. E. Finney, Jr. L. Acc.; verse

transpirations.

and religious articles 600-800 and 1800-2000, 1818.

themes: short stories; photos. R. E. Finney, Jr. Ic. Acc.: verse up to \$15.

Tic. P. O. Box 350, Albany 1, New York. Articles for dentisis of the same type, 150 to 1000: eartoons: 500-2000; short-short fietlon of the same type, 150 to 1000: eartoons: 500-2000; short-short fietlon for the same type, 150 to 1000: eartoons: 500-2000; short-short fietlon fillustrations, individual or series, humorous verse to 60 lines. Payment to \$75 for unusual, top-flight articles: rates reached through individual negotiation with each contributor. Acc.

Tracks Magazine. Terminal Tower. Cleveland 1, 0 (M-10) Articles on a laboual subjects 500-1500, stories; fillers; jokes: Carlot of the short of the sho

World Today, 14 W. 49th St., New York 20. (M) Sponsored by the National Association of Manufacturers. Articles on foreign and domestic affairs, chiefly by authorities. Edward Maher. Acc

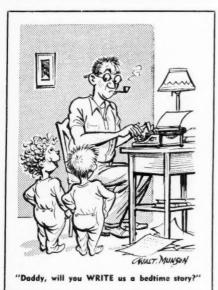
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1729 New Haven 7. Conn. (Q-\$1) Articles on current political. Hierary, scientific, art subjects 4000-5000. Quality short stories; poetry. Paul Pickrel. Good rates, Pub Yankee, Dublin, N. H. (M-25) Artices to 2000; verse, fillers, cartoons, photos. New England subjects. Richard Merrifield. Ic-2c; 25c line, verse, Pub. Yor Mind-Psychology Digest, 103 Park Ave., New York 17. (Bi-M-35) Material on psychological subject-matter, 1-2000; fillers; stories and occasional poetry with psychological stant. Lesley Kuhn, Mng. Ed. 1c-2c, Acc.

WOMEN'S AND HOME MAGAZINES

WOMEN'S AND HOME MAGAZINES

American Baby, 180 Riverside Drive, New York 24. (M-25)
For expectant mothers and mothers of abiles under one year
old. Uses in every issue an article by physician and other sutiverse.) No photos. Beulah France, R. N. 195. Pub.
The American Home, 444 Madison Ave., New York 22. (M-25)
Fractical articles with human interest illustrations pertaining to
home, interior decorating, building, sardening, lood, home-rate
800 to 2000. How-to-make or how-to-do picture articles on
homemaking subjects. Mir. Jean Austin. Varying rates, Acc.



Apartment Life, Suite 1100, 545 5th Ave., New York 17, (M) How-to copy and features with photos or drawings, 1000-4000. Must be directed to home problems of apartment dwellers large cities. Cartoons. Edgar J. Dobrow. Articles \$10-\$50; car-

toons \$10.

Baby Post, 253 Main St., Huntington, L. I., N. Y. (M-25)
Authoritative articles, 1000, on baby care, home features, and
occasionally a short story of appeal to this particular field, verse.
Louise Cripps. 3c-5c, Acc.

Authoritative articles, 1000, on baby care, home features, and occasionally a short story of appeal to this particular field, verse. Louise Cripps. 26-5c. Acc.

Raby Ta?s. 149 Madison Ave. New York 16. Experience Raby Ta?s. 149 Madison Ave. New York 16. Experience Superience Raby Time (Alford Baby Group, Inc.). 424 Madison Ave. New York 17. (M-25) Articles and stories 500-750 of interest to new York 17. (M-25) Articles and stories 500-750 of interest to new York 17. (M-25) Articles and stories 500-750 of interest to new York 17. (M-25) Articles and stories 500-750 of interest to new York 17. (M-25) Articles and stories 500-750 of interest to new York 17. (M-25) Articles and stories 500-750 of interest to new York 17. (M-25) Locust St., Des Moines 3. Iowa. (M-25) Practical how-to-do articles on home, family, and arden to appeal to both men and women. No fiction, very little poetry. Uses genebral interest articles for the family, which is the poetry. Uses genebral interest articles for the family. Better Living, 230 Park Ave., New York 17. (M-5) Love stories, to domestic life with a light accent, 4000-5000. One story to an issue. Limited amount of non-fiction: how-to articles, child care, personality pieces, travel, humor, inspiration, human incharged the property of the polymory. The prevailing rates, Acc.

Bride's Magazine, 527 5th Ave., New York 17. (Q) Articles (Prevailing rates, Acc.

Bride's Magazine, 527 5th Ave., New York 17. (Q) Articles (Doubles) overing inshings and home decoration. etc., of interest to brides; verse. Helen E. Murphy, Varying Canadiss Beme Jeurana, 13 Richmond St., W. Troynto, Ont.

Canadian Home Journal, 73 Richmond St., W. Toronto, Ont. (M-15) Short stories to 5000; articles of interest to Canadian women, 2500. Good rates, Acc.

Canadian Homes & Gardens (Maclean), 481 University Ave... Toronto, Canada. (M-25) Illustrated how-to articles to 1000. 825-850; \$3-85 per illustration. Acc.

225-850; 83-85 per illustration. Acc.

Charm (3 & 5), 575 Madison vvo., New York 22 (M-25)

Charm (4 & 5), 575 Madison vvo., New York 22 (M-25)

Obol. Eleanor Policek Varying rates, Acc.

Chaletaline (Macican), 481 University Ave., Toronto, Canada.
M-15) Short stories, 3590-5000; serias. Articles, Canadian inerest, up to 2000, Acc.

Child study, 132 E. 74th St., New York 21. (Q) Articles on

Child study, 132 E. 74th St., New York 21. (Q) Articles on

The Christian Home. 810 Broadway. Scalability sets.

child development, psychology, family relations, etc. Frances Ulimann. No payment.

The Christian Home, 810 Broadway, Nashville, Tenn. (M-20) Articles 1000-2000 on family relationships, child guidance; stories 2500-3500, of interest to parents of children and teen-agers, considered to the control of the c

Family Herald & Weekly Star, 249 St. James St., W., zourreal, Que., Canada. (W-5) Stories 2000-4500, romance, adventure, mystery, etc., for rural family audience. H. Gordon Oreen, ture, mystery, etc., for rural family audience. H. Gordon Oreen, the property of the control of

taining, cooking, house maintenance, nome transmissed to 2000, with photos; fillers. Largely staff-written. Elizabeth Ordon. Acc.

Ordo

Pub. Living for Young Homemakers (8 & 8), 575 Madison Ave. New York 22. (Mi Smail market for short articles 1000-1500, on how-to-do in home, garden, hea'th, children, etc. sometimes Mademoisel'e (8 & 8), 575 Madison Ave. New York 22. (Maris) Short stories and articles of interest to young women, and 18-30, 2500-2500. Cyrilly Abels. Acc.

Marriage Magazine, 227 E. 44th St., New York 17. Personal experience articles backed by research. Douglas E. Lurton. Good rates, Acc.



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Mayfair (Macican). 481 University Ave. Toronto, Canada: 48-5 Articles of Canadian interest on fashion, society, the arts, norts: fillers; photos. 2c, Acc. McCally. (30 Park Ave., New York. (M-25) Serials, 0,000: complete novels, 20-25,000: Noveleties, 10-12,000: short ories, 4000-7500 short shorts; articles. Otis L. Wiese, First.

Articles and picture stories on infants to 3 years, source substitutes for prospective parents. How-to articles. Up to 2000 words. Ann. Howard. 2c-4c, Pub.

The National Parent-Teacher, 600 S. Michigan Bird, Chicago 5. (M-15) Scientifically accurate, but informally written, illustrated articles on rearing and education of children, to 1890; cress. 16-20 lines. Eva H. Crant. Pigc. phoros 31-36, Acc. Parents Magazine, 25 Vanderbill. Ave., New York IT. M-50; Care Barents Magazine, 25 Vanderbill. Ave., New York IT. Gambly, with menur and recipes, etc., 1500-2000. Mrs. Clara Savase Littledale. 8-150 for articles. Acc. Popular Gardening, 141 E. 44th St., New York IT. (M-50) Practical gardening, 141 E. 44th St., New York IT. (M-50) Practical gardening, 161es, successful gardening by young home owners, 1000, with photos. Paul F. Frese. 3c. Pub. Sunset Clara Euglis, 160. Menio Park, Calif. (Motion Control of Care Pub. Co. Menio Park, Calif. (Mututors only Western Iravel, Western home, Western food Western crafts, how-to-do-it articles. 2000 or less, fiction, 1000-203 years Today's Moman (Pawcett), 67 W. 44th, New York IS. (M-25) Fiction and facts of interest to the young housewife 20-35 years of age. Articles 3000 or less, fiction, 1000-2000; photos. No poecty, no fiction. Jessea Daves. Good rates, Acc. Western Family, 1300 N. Wilton Pl., Hollywood 28 (Semi-Mil types of light, romantle friction to 2500; short shorts and make the property of light, romantle friction to 2500; short shorts and property of light, romantle friction to 2500; short shorts and property of light, romantle friction to 2500; short shorts and property of light, romantle friction to 2500; short shorts and property of light, romantle friction to 2500; short shorts and property of light, romantle friction to 2500; short shorts and property of light, romantle friction to 2500; short shorts and property of light, romantle friction of 2500; short shorts and property of light, romantle friction of 2500; short shorts and property of light, romantle frictio

3c. Acc.
Western Home, 1213 H St. Sacramento 3, Calif. (Q) Chief need is for 50-60 word how-to-do-it fillers directed to house-wife it material in with hardware frems where possible. Season of the control of the cont

Woman's Day, 19 W. 44th St., New York 18. (M-5) Serious and humorous articles. 1800-2000: inspirational: how-to: fillers fluman interest and humorous type fiction. 2500-500. Mabel Hill Souvaine. Ed.; Betty Pinnin, Fiet. Ed. Acc., no set rate. Woman's Home Companion (Crowell-Collier) -640 5th Ave., New York 19. (M-10) Women's and household interest. Articles. 2500-6000; sort alsores to 7,000: noveleties 15,000: short noveleto 25,000: serials to 60,000. Wm. A. H. Birnie, Ed. Elliott Schryver, Fiet. Ed. First-class rates, Acc. 17. (Q-25) A com-Woman's Life. 227 E. 44th St. New York 17. (Q-25) A com-Woman's Life. 200-2500, on all phases of a woman's life. Douglas Lurion. Good rates, Acc.

GENERAL ADVENTURE

Adventure Magazine (Popular), 205 E. 42nd St. New York 17. (Bi-M-25) Distinctive adventure short stories, novelettes, fact stories. Industrial background desired. Action ballads, 50c jungle Stories (Fliction House), 130 W. 42nd St., New York 18. (Q-20) Adventure short stories of the African jungles, Jack O'Sullivan, 1c up. Acc.

Short Stories, 9 Rockefeller Playa, New York 20. (M-25) Ad-

Short Storres, 9 rocketelete Finza. New York 20 at 20 at 20 to 10,000-25,000; fillers 50-500. Dorothy McIlwraith. Good rates. War Novels Magazine (Stadium), 330 5th Av., New Yor (B)-M) War stories to 25,000, chiefly about the war in Robert O Erisman. Ic up, Acc.

DETECTIVE-CRIME-MYSTERY-GANGSTER

DETECTIVE—CRIME—MYSTERY—GANGSTER

Black Bods Delective (Thrilling), 10 E. 40th St. New York
16. (Q-20) Uses a 35,000-word lead novel leaturing The Black
Bat, written on assignment; several short fast-action detective
between the stories not over 5000. David X. Manners, ic up. Acc.

Bl-M-25 Emotional short stories and the stories of th Dime I (Bi-M-25)

(Bi-M-25) Mystery and action with emphasis on character and coman interest; short stories 1500-4000, novelettes 10,000-12,000 Harry Widmer, Ic up, Acc.

Ellery Queen's Mystery Magazine (Spivak), 570 Lexington Ave., New York 22, (M-35) Stories of detection, and or crime, and or roystery. No supernatural stories per se, although if a legitimate mystery, crime, or detective short story has supernatural or horror element, O.K. Cartoons, No taboos, no angles editorially, "Ellery Queen." \$200 up for average length original short story, Acc. User seprints, \$75 or Mystery, Acc. User seprints, \$75 or Mystery, Acc. User Spirits, \$75 or Mystery, Columbia Publications, Inc.-Double Action Group), \$41 Church St., New York 13, (Q-25) Detective fiction stressing plot and characterization. Robt. W. Lownder.

6. Acc.

e Detective Novels (Thrilling), 10 E. 40th St., New York
Bi-M-25) Novels 10,000-20,000; small market for stories to
David X. Manners 1c, Acc.
not Detective Magazine (Thrilling), 10 E. 40th St., New
16. (Bi-M-25) Detective and mystery stories, 1000-60,000,
written, cleverly handled crime problems. David X. ManGood rates Acc. Well-written, Acc

ners. Good rates, Acc.

G-Men Detective (Thrilling), 10 E. 40th St., New York 16
(Bi-M-20) Glamorous, fast-action G-Man short stories 1000-5000,
novelettes 7000-6000; 30.000-word G-Man novels by arrangement
David X. Manners. Ic up. Acc.

New Detective (Fogular), 205 E. 42nd St. New York 17 (Bil-M-25) Crime shorts to 5000. noveltets, 7500-1,0000. Michael Tiden, Ming. Ed. Mary Gnaedinger, Ed. Good rates, Acc. The Phantom Detective (Trillings), 10 E. 40th St. New York 16. (Bil-M-20) Fast-action detective, crime short stories 1000-5000. Fook-length novels by arrangement. Alex Damainsan. 1et

Popular Detective (Thrilling), 16 E. 49th St., (Bi-M-20) Hardboiled and sophisticated detective

Popular Pepular Detective (Thrilling), 16 E. 40th St., New York 16 Bl-M-20) Hardboiled and sophisticated detective short stories. 000-5000, novelettes, 7000-10,000. David X. Manners, 1c. Acc. Smashing Detective Stories (Columbia Publications, Inc.), 241 hurch St., New York 13, (9-25) Same requirements as Fanous.

church St., New York 13. (Q-25) Same requirements as Famous elective Stories.

Thrilling Detective (Thrilling), 10 E. 40th St., New York 16. Bl.-M) Action-detective short stories 1000-8000, novelettes 7000-8000, novels 15,000-20,000. Charles S. Strong, Ic up. Acc. of the Company of the Comp

WESTERN MALE INTEREST

Best Western Magazine (Stadium), 350 5th Ave., New York (Bi-M-25) Same requirements as Western Novels and Short

Big Book Western (Popular), 205 E. 42nd St., New York 17 (Bi.M.-25). A few short stories 5000. Western novelettes 10,000 Western fact articles to 900. Harry Widmer. 1c, Acc.

Complete Western Book Magazine (Stadium). 350 (ew York I. (Bi-M-2b) Western novels to 20.000 Erisman. 1c up. Acc.

Dime Western Magazine (Popular), 205 E 42nd St. New York 17 (Bi-M-23) Vigorcus, human Western short stories 2000-5906; novelettes 9000-10.000, novels 15.000; emotional interest realistic cha-acterization. Everet: H. Ortner, Ed. Good rates,

realistic characterization. Everet H. O'unter. Ed. Coole fates.

Location Western (Columbia Publications, Inc.—Double Action Group), 241 Church St. New York 13. (Bi-M-20) Short stories 2000-5000: novels 15,000-20,000 (rates by agreement). Robert W. Lowndes. ½c. Acc.

Exciting Western (Trilling), 10 E. 40th St. New York 16. (Bi-M-20) Western hard-hitting and realistic short stories 1000-Famous Western (Columbia Publications, Inc.). 241 Church St., New York 13. (Bi-M-20) Overstocked on novelettes. Uses short stories to 5000, articles to 2000. Stress characterization and adult motivation. Robert W. Lowndes. ½c. Acc.

Fifteen Western Ta'es (Popular), 205 E. 42nd St., New York 17. (Bi-M-29) Novelettes to 2000. Shorts, preferably with an Till Gi-M-29 (Novelettes to 2000). The stories of the St. New York 18. Reprint; small market for fresh story material. Morris O. Jones. 1c. Acc.

Five Western Novels (Thrilling), 10 E. 1001 Oct. 1001 Oc

ant Western Magazine (Thrilling), 10 E. 40th St., New (Bi-M-25) Western stories 1000-50,000, Well written cle narratives of the Old West. Samuel Mines. Good

Giant Western Magazine (Thrilling), 10 E. 40th St., New York 16. (Bil-M-25) Western stories 1000-5000. Well written cleverly done marralives of the Old West. Samuel Mines. Good rates. Masked Rider Western (Thrillings), 10 E. 40th St., New York 16. (Bil-M-20) Uses a 25,000-word lead novel featuring the Masked Rider. Written by assignment: an 2000-word novelette. several short stories not over 6000. Emphais on character and human inferest. David X. Manners. Ic up. Acc.

New York 17. (Bil-M-25) Adult, well-written stories of the old frontier with emphasis on characterization. Shorts 1000 to 4000. novelettes 9000 to 12,000. Harry Widmer, Ed. Ic up. Acc. New Western (Popular). 205 E. 42nd St., New York 17. (Bil-M-25) Colorful Western action stories: shorts to 5000. novelstens. Shorts 1000. New York 18. (Bil-M-25) Colorful Western action stories: shorts to 5000. novelstens. Colorful Western action stories: shorts to 5000. novelstens. Given the Colorful Western action stories: shorts to 5000. novelstens. Given the Color of the Colorful Western action stories: shorts to 5000. novelstens. Given the Color of the Col

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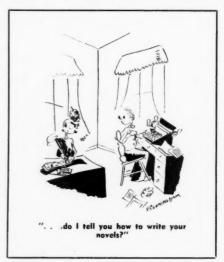


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Two Western (Fiction House), 130 W. 42nd St., New York 18. New MSS. or MSS. which have appeared in book form, 49,000-50,000. Jack of Sullivan, 1500 House, 130 W. 42nd St., New York 18. Novels of Western action and romance, 40,000-50,000. Jack of Sullivan, 1500-1500 House, 1500 W. 42nd St., New York 18. Novels of Western action and romance, 40,000-50,000. Jack of Sullivan, 16, Acc.

West (Thrilling), 10 E. 40th St., New York 16. (Bi-M-20) Book length novels 25,000; short stories, 1000-5000; novelettes, 7500-10,000. Morris O. Jones. 1c, Acc.



Western Action (Columbia Publications, Inc.—Double Action Oroup), 241 Church St., New York. (Q-25) Same requirements as Deable Action Western.

Action Western. Stories (Stadium), 350 Sth Ave., New York I. (Bl-M-25) Short stories 1000-8000; novels to 20,000, Robert O. Erisman. 1c up. Acc.

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All-American Football Magarine (Fiction House), 130 W. 42nd
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collegiate backstound; girl interest velocome in novels and novelettes. Jack O'Sullivan. 1e up. Acc.
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18. (Seasonal-20) James B. Hendryx, Jr. 10. Acc.
18. (Ann.-25) 2,0000-word novelettes, several shorts not over 6000; covering amateur, professional, collegiate, etc. football, James B. Hendryx, Jr. 1c. Acc.
18. (Fifteen Sports Stories (Popular), 205 E. 42nd St., New York 16.
19. Acc.
18. (Seasonal-20) Short stories of today to 4000; novelettes several shorts of 10,000. Short stories of today to 4000; novelettes to 10,000. Short stories of today to 4000; novelettes to 10,000. Short stories of today to 4000; novelettes several stories of today to 4000; novelettes several stories of 10,000. Short stories of 10,000. Memory stories of 10,000. Short stories of 10,000. Memory stories of 10,000.

ettes to 10,000. Submit 3-4 mos. ahead of season. Harry wigmer. Ic up. Acc.
5 Sports Classies (Thrilling), 10 E. 40th St.. New York 16.
6,225) James B. Hendryx, Jr. 1c. Acc.
18 Same as for All-American Football Magazine. Football Stories (Fiction House), 130 W. 42nd St., New York 18. Same as for All-American Football Magazine. Football Stories (Fiction House), 130 W. 42nd St., New York 18. Same as for All-American Football Magazine. Popular Baseball (Thrilling), 10 E. 40th St.. New York 16. (Scasonal-35) James B. Hendryx, Jr. 1c. Acc.
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Popular Sports (Thrilling), 10 E. 40th St., New York 18. (Bi-M-26) 25,000-word lead novel and about baseball or football only; several short stories not over 5000; novelettes 8000-12,000-lames B. Hendrys, Jr. 1c up. Acc.

Sport (Macfadden), 205 E. 49nd St., New York 17, N. Y. (M-25)
Personality and behind-the-scenes features, controversial subjects of
Chief aports in Season, and boxing the year round.
Other aports in Season, Articles 2500-10,000 words. Payment from
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Sports Novels (Popular), 205 E. 42nd St., New York 17. (Bi-M-25) Stories of headline sports, sianted directly to the sports field. Shorts 5000-6500, rovelettes 10,000-15,000. Stories should be submitted three months ahead of season. Accasional by-line fact articles by sport celeptities. Ejler Jakobsson. In cup. Acc.

Sports Winners (Columbia), 241 Church St., New York 13. (Q-25) Same requirements as Super Sports. Robert W. Lowndes 1/2c-1c, Acc.

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Thrilling Baseball (Thrilling), 10 E. 40th St., New York 16. (Seasonal-35) James B. Hendryx, Jr. 10, Acc.
Thrilling Foetball (Thrilling), 10 E. 40th St., New York 16. (Ann.-25) Oridiron storics, woman interest allowed. Shorts 1000-5000; novelettes 8000-10,000. James B. Hendryx, Jr. 1c up.

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York 17. (M-25) Science-fiction stories up to 6000, noveletics
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(Q) Science fiction. All lengths to 18,000. Robert O. Erisman Dp to 5c. Acc.

Other Worlds (Clark Pub. Co.). 1144 Ash!and Ave., Evanston III. (8-times-y-r-35) All types science-fiction and fantasy stories. 3000-65,000. Raymond A. Palmer. 1c-3c. Acc.

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18. (Bl-M-2-0) Imaginative short stories, novelettes, of tuture worlds, 4000-15,000. Good adventure fee!. Must contain good planeiary or tuturistic atmosphere. Jack O'Sullivan. 1c up. Acc. Science Fiction Quarterly (Columbia Publications, Inc.), 241

Church St., New York 13. (Q-435) Same needs as Future. 1c.

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Ratharine Daffron. ic. Acc.
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Rangeland Romances (Popular), 205 E. 42nd St., New Yor Bi-M-25: Emotional love abort stories, Old West, we lewpoint: shorts 2000-4000; novelettes 8000-10,000. Harry New York 17. ner. lc. Acc.

Real Western Romances (Columbia Pub., Inc.), 241 Church St., New York 13, (Q-25) Love stories of the Old West, with ac-tion element in background. Stress color and characterization. Short stories to 5000; novelettes 8000 to 12,000. Marie H. Park.

Western Rodeo Romances (Thrilling), 10 E. 40th St., New lotk 16. (Bl-M-20) Western action stories, cowboy viewpoint irti-interest yarns with rodeo background, 1000-10,000. Fanny llsworth. le up, Acc.

ROMANTIC LOVE

All-Story Love Magazine (Recreational), 205 E. 42nd St., New York 17, (Bi-M-25) Publishes one strong, dramatic novelette, which must be motivated by love, but can combine elements of mystery and adventure with the love story. Short stories, 3000-800. Some verne. Short stories in special demand. Louise Hauser, 16, Acc.

Exciting Love (Thrilling), 10 E. 40th St., New York 16. (Q-5) Lead novel, 25,000; short stories 1000-6000. Alex Samalman. le. Acc.

ifteen Love Stories (Popular), 205 E. 42nd St. (Bi-M-25) Romantic love stories. Novelettes urts 3500 to 5000. Peggy Graves. 1c min., Acc. 42nd St., New York velettes up to 10,000;

shorts 3500 to 5000. Peggy Graves. It min., Acc.

Gay Love Stories (Columbia Publications, Inc.—Double Action
Group), 241 Church St., New York 13. (Bi-M-20) Third person
love short stories. Marie A Park. ½c, Acc.
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Group), 241 Church St., New York 13. (Q-25) Third person
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Love Book Magazine (Popular), 205 E. 42nd St., New York 17.
(Bi-M-25) Giamorous, dramatic love stories, 3000-7000; novelettes 10.000; little verse. Louise Hauser. Ic up. Acc.
Love Novels Magazine (Popular), 205 E. 42nd St., New York 17.
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(Bi-M-25) Romantic fiction 3000-10.000; some verse. Louise
Hauser. Ic Min., Acc.

(Bi-M-25) Romantie fiction 3000-10.000; some verse. Louise Hauser. I. 6 Min. Acc.
Min. Acc.
Where Love (Popular), 208 E. 42nd St., New York 17. (Bi-M-Now Love (Popular), 208 E. 42nd St., New York 18. (Page 1998)
Popular Love (Thrilling), 10 E. 40th St., New York 16. (Q-25)
Book-length girl angle love novels; will look at detailed synopsis, Around 25,000; shorts 1000-6000. Alex Samalman. Ic up. Acc.
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Thrilling Love Magazine (Thrilling), 10 E. 40th St., New York 16. (Bi-M-20) Love short stories 1000-6000: novelettes 6000-10,000: novels 15,000; girl's viewpoint. Alex Samaman. Ie up.

Today's Love Stories (Columbia Pubs., Inc.) 241 Church St New York 13. (Bl-M-20) Short stories with strong love interes 1900-4500; verse with love theme, 4-12 lines. Marie A. Park 19c. Acc.

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Intimate Romances (Romance Pub. Co.), 295 Madison Ave., New York II, (M-15) First-person stories of serious love consequences of the control of the contro

True Experience (Macfadden), 205 E. 42nd St., New York 17. (M-15) First-person true stories of emotional experiences in the lives of women. To 6000. F. Gould. Payment to \$300, according to editorial impact and length of story. Acc.

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Crime Detective (Hillman), 535 5th Ave., New York 17. (M)
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Famous Police Cases, 105 E. 35th St., New York, (Bi-M-25) act detective stories and pictures. Everett Meyers, \$100 a story, 000 word limit; Pub.

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Greatest Detective Cases, 3382 Dundas St. West, Toronto 9.
Ont., Canada. (M) Chiefly Canadian cases, averaging 4000, with photos: Illers without photos. O Ryan. 1½c, Acc.

Headquarters
17. Illustrated current crime stories, 5000. Hugh Layne. 2½c
up, photos 35, Acc.

Inside Detective (Dell), 261 5th Ave., New York 16.
True stories of crime investigations under official by possible, 1000-5000, stressing 1.1ystery, detective work.
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, 114 E. 32nd St., New York 16. Same requirements Detective. Rates by arrangement. Line-Up,

National Detective Cases (Postal Publications, Inc.) 35 ve., New York, Requirements, see Complete Detective Cases

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Police Detective, 114 E. 32nd St., New York 16. Current true crime stories to 5500, with photos of people, both criminals and detectives, involved. Ruth Beck. Rates by arrangement, Acc. Real Detective (Hillman), 535 5th Ave., New York 17. illustrated crime stories 5000; official by-lines preferred by imperative. Hugh Layne, 212c up; photos \$5, Acc.

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Television in New York

By BRUCE ELLIOTT STRASSER

ALTHOUGH we writers have always known it, the TV industry is just awakening to the fact the writer is the most important man in this or any other medium. Worthington Miner of Studio One fame has always stressed the importance of the writer, and several other TV artists have been doing yeoman work trying to lighten the burden which TV writers have been working. As a whole, however, the industry was too concerned with (a) sponsorship, (b) star personalities, and (c) camera direction and trick effects, to consider the preeminent position of the script. Now at last the writer is coming into his own. Soon authors, not performers, will be the big money makers of television.

As far as script markets are concerned, the basic long-running programs listed in the November Author & Journalist are unchanged. Several new shows have appeared which are buying freelance

material.

Pulitzer Prize Playhouse, ABC-TV, has returned to the air with adaptations of works in all fields that have won Pulitzer Prizes for their creators. The show is packaged by William Morris Agency, 1740 Broadway, New York City. Also packaged by William Morris is the Celanese-Playwrights Theatre. Jerry Stagg at the agency handles the scripts.

Shirley Bernstein has replaced Phil Minis as script editor for NBC's Lights Out. She told me

she'd pay from \$330 to \$500 for a half-hour script that fits all Lights Out requirements. Write her for a format requirement sheet. She is looking for the supernatural, but not horror. Also she is tired of cops and robbers, and triangle murder cases. Attempt a broader approach, but avoid psychological melodrama. Maximum three and one half sets, six or eight characters. NBC, 30 Rockefeller Plaza, New York.

The Web, half-hour mystery show, packaged by Goodson-Todman, 49 East 52nd St., is now accepting scripts from writers other than Mystery Writers of America. Address queries to Mark Goodson.

DuMont Television Network, 515 Madison Avenue, has a new program, Not for Publication. Script editor Charlie Mann wants material written especially for this show, based around the adventures of a fast-talking reporter who doesn't publish a story or an element in a news story. There are two "running characters," the reporter and his friend a bartender. Usually one scene takes place in the bar-restaurant. Other limitations are as usual-six to eight characters, no more than three

Herbert B. Swope, Jr., at NBC will produce a new TV film series for NBC based on the Fu Manchu character created by Sax Rohmer. Wyllis Cooper has been signed as head writer, but freelance scripts will be used.

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How Some of America's Great Authors Got Their First Books Published

A tested plan for every author in search of a publisher

YOU HAVE WRITTEN A BOOK. You have spent months on it—perhaps years. You believe you have written a good book, and have faith in it. And that is why you are looking for a publisher.

If you are a new or unknown author, you are especially interested in finding a publisher who is sympathetic to the problems of unestablished authors, who will work with you closely to help you gain the fullest possible reward and recognition.

WHY PUBLISHERS HESITATE

But what confronts you when you submit your manuscript to the average publisher? Even if your work is good, the firm may hesitate to bring it out. Why? Because production and selling expenses have increased so much in the last few years that, merely to regain his costs, the publisher must sell many more books than ever before. And since no one can predict the sale of any book—even that of a well-known writer—the newcomer's book is shunted aside as a poor risk.

Of course, there are exceptions. A handful of unknowns get published every year—some even become fabulous successes. But for every Margaret Mitchell, or James Jones, or Norman Mailer, there are thousands who are politely turned down.

What choice, then, do you have?

(a) You can keep sending your manuscript around in the hope that you will be one of the fortunate exceptions; (b) you can put your manuscript away and give up in despair; (c) or, you can come to Vantage Press where your work will be welcome, and will get a prompt, careful, sympathetic reading.

It is significant that in the past few years Vantage Press has published the work of almost 200 new writers. In view of the gloomy prospects for books by unknowns, how has it been possible for us to publish so many new authors? The answer is that we employ a publishing plan that has been successfully used, in one form or another, by some of the most eminent names in world literature—cooperative publishing.

HOW DOES COOPERATIVE PUBLISHING WORK?

Under our cooperative plan, you, the author, invest a certain sum in the publication of the first edition of your book. In return for your investment, you receive a royalty that is at least three to four times greater than that offered in the standard royalty contract. This high royalty enables you to regain your entire investment, plus a profit, when the first edition is sold out. You are neither required nor requested to make any further financial outlay. Subsequent editions are issued entirely at our expense and you continue to receive a generous royalty.

Write for details about Vantage's \$1000 CASH CONTEST

Here's a unique contest, especially suited for writers! Simply read "Achilles Absent," by Marie Monchen, an outstanding novel, and answer two questions based on the book. You may win one of the 15 cash prizes—top prize is \$500. Send for the rules now!

Now, what is the publisher's part in this arrangement? Vantage Press brings out a handsome edition of your book, comparable in quality with any found in bookstores throughout the country. In addition, we set into motion all our facilities for its promotion and distribution. No appropriate avenue of publicity is overlooked; no possible sales outlet goes untapped.

One of our most active departments is devoted to selling subsidiary rights—that is, the sale of all or part of a book to the motion pictures, for tadio and television, foreign rights, pocket-book reprints, etc. (This department recently sold A YANK ON PICCA-DILLY, by C. L. McDermott, to Popular Library for a 25c pocket edition.)

FAMOUS AUTHORS HAVE USED COOPERATIVE PUBLISHING

Cooperative publishing has a long history in which some of our most distinguished writers have played a part. It will probably surprise you to know how many prominent authors had to finance their own entry into the literary world. Once the public got to know their work, many of these authors became brilliant successes. Among these were Edgar Rice Burroughs, Thomas Hardy, Gertrude Stein, James M. Barrie, the Bronte sisters, Rudyard Kipling, Lord Byron, Alfred Tennyson, Edgar Allan Poe and Nathaniel Hawthorne.

Today, Vantage Press is trying to do for the modern author what these distinguished writers once had to do for themselves.

THIS MAY BE YOUR OPPORTUNITY

Cooperative publishing may be the key to your literary success. But it will never be if your manuscript lies hidden in a drawer gathering dust. Or if you are too timid to send your first effort to market. Or if you have been utterly discouraged by the rejections of other publishers.

Let us see your manuscript. As one prominent literary agent once wrote: "The breaks don't come to everyone. But the important thing to remember, is that once your work is in print, anything can happen. It is worth breaking your neck to get that book into print."

Vantage Press publishes fiction, non-fiction, poetry and any other type of writing that meets certain standards. We cordially invite you to send us your manuscript, if you have not already done so. It will be read carefully, and, if we find it suitable for our imprint, we shall propose its publication on fair terms that will enable you to realize a profit upon the sale of a modest number of copies. It is well to remember that your investment is in the first printing only; all later printings are entirely at our expense and at a royalty greater than that found in any standard publishing contract.

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